

FEB 2 1988

For Six Month Period Ending _____
(Insert date)

Name of Registrant JETRO, Chicago Registration No. 1850

Business Address of Registrant 401 North Michigan Avenue, Chicago, Illinois 60611

I-REGISTRANT

1. Has there been a change in the information previously furnished in connection with the following:

(a) If an individual:

(1) Residence address	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(2) Citizenship	Yes <input type="checkbox"/>	No <input type="checkbox"/>
(3) Occupation	Yes <input type="checkbox"/>	No <input type="checkbox"/>

(b) If an organization:

(1) Name	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(2) Ownership or control	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>
(3) Branch offices	Yes <input type="checkbox"/>	No <input checked="" type="checkbox"/>

2. Explain fully all changes, if any, indicated in item 1.

IF THE REGISTRANT IS AN INDIVIDUAL, OMIT RESPONSE TO ITEMS 3, 4, and 5.

3. Have any persons ceased acting as partners, officers, directors or similar officials of the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

Name	Position	Date Connection Ended
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REGISTRATION

4. Have any persons become partners, officers, directors or similar officials during this 6 month reporting period?
 Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Citizenship</i>	<i>Position</i>	<i>Date Assumed</i>
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5. Has any person named in Item 4 rendered services directly in furtherance of the interests of any foreign principal?
 Yes ☐ No ☒

If yes, identify each such person and describe his services.

6. Have any employees or individuals other than officials, who have filed a short form registration statement, terminated their employment or connection with the registrant during this 6 month reporting period? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Position or connection</i>	<i>Date terminated</i>
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7. During this 6 month reporting period, have any persons been hired as employees or in any other capacity by the registrant who rendered services to the registrant directly in furtherance of the interests of any foreign principal in other than a clerical or secretarial, or in a related or similar capacity? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name</i>	<i>Residence Address</i>	<i>Position or connection</i>	<i>Date connection began</i>
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II—FOREIGN PRINCIPAL

(PAGE 3)

8. Has your connection with any foreign principal ended during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish the following information:

Name of foreign principal

Date of Termination

9. Have you acquired any new foreign principal¹ during this 6 month reporting period?

Yes ☐

No ☒

If yes, furnish following information:

Name and address of foreign principal

Date acquired

10. In addition to those named in Items 8 and 9, if any, list the foreign principals¹ whom you continued to represent during the 6 month reporting period.

Japan External Trade Organization (JETRO)

City of Osaka, Chicago office

III—ACTIVITIES

11. During this 6 month reporting period, have you engaged in any activities for or rendered any services to any foreign principal named in Items 8, 9, and 10 of this statement? Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail your activities and services:

Please refer to Schedule II, attached

¹The term "foreign principal" includes, in addition to those defined in section 1(b) of the Act, an individual or organization any of whose activities are directly or indirectly supervised, directed, controlled, financed, or subsidized in whole or in major part by a foreign government, foreign political party, foreign organization or foreign individual. (See Rule 100(a)(9)).

A registrant who represents more than one foreign principal is required to list in the statements he files under the Act only those foreign principals for whom he is not entitled to claim exemption under Section 3 of the Act. (See Rule 208.)

12. During this 6 month reporting period, have you on behalf of any foreign principal engaged in political activity² as defined below?
Yes ☒ No ☐

If yes, identify each such foreign principal and describe in full detail all such political activity, indicating, among other things, the relations, interests and policies sought to be influenced and the means employed to achieve this purpose. If the registrant arranged, sponsored or delivered speeches, lectures or radio and TV broadcasts, give details as to dates, places of delivery, names of speakers and subject matter.

Japan External Trade Organization (JETRO)

Please refer to Schedule II, PR activities and Section V, Political Propaganda,
Item 16 through 24 of this statement.

13. In addition to the above described activities, if any, have you engaged in activity on your own behalf which benefits any or all of your foreign principals? Yes ☐ No ☒

If yes, describe fully.

²The term "political activities" means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

IV—FINANCIAL INFORMATION

14. (a) RECEIPTS—MONIES

During this 6 month reporting period, have you received from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal, any contributions, income or money either as compensation or otherwise? Yes ☒ No ☐

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies.³

<i>Date</i>	<i>From Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please refer to Schedule III, attached

Osaka	\$92,437.37
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JETRO	\$732,810.42
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Total	
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(b) RECEIPTS—THINGS OF VALUE

During this 6 month reporting period, have you received any thing of value⁴ other than money from any foreign principal named in Items 8, 9 and 10 of this statement, or from any other source, for or in the interests of any such foreign principal? Yes ☐ No ☒

If yes, furnish the following information:

<i>Name of foreign principal</i>	<i>Date received</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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³A registrant is required to file an Exhibit D if he collects or receives contributions, loans, money, or other things of value for a foreign principal, as part of a fund raising campaign. See Rule 201(e).

⁴Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

15. (a) **DISBURSEMENTS—MONIES**

During this 6 month reporting period, have you

(1) disbursed or expended monies in connection with activity on behalf of any foreign principal named in Items 8, 9 and 10 of this statement? Yes ☒ No ☐

(2) transmitted monies to any such foreign principal? Yes ☐ No ☒

If yes, set forth below in the required detail and separately for each foreign principal an account of such monies, including monies transmitted, if any, to each foreign principal.

<i>Date</i>	<i>To Whom</i>	<i>Purpose</i>	<i>Amount</i>
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Please refer to Schedule IV (A) and (B), attached

Osaka \$89,784.27

JETRO \$609,790.02

Total

15. (b) DISBURSEMENTS—THINGS OF VALUE

During this 6 month reporting period, have you disposed of anything of value⁵ other than money in furtherance of or in connection with activities on behalf of any foreign principal named in items 8, 9 and 10 of this statement?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date disposed</i>	<i>Name of person to whom given</i>	<i>On behalf of what foreign principal</i>	<i>Description of thing of value</i>	<i>Purpose</i>
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(c) DISBURSEMENTS—POLITICAL CONTRIBUTIONS

During this 6 month reporting period, have you from your own funds and on your own behalf either directly or through any other person, made any contributions of money or other things of value⁵ in connection with an election to any political office, or in connection with any primary election, convention, or caucus held to select candidates for political office?

Yes ☐ No ☒

If yes, furnish the following information:

<i>Date</i>	<i>Amount or thing of value</i>	<i>Name of political organization</i>	<i>Name of candidate</i>
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V—POLITICAL PROPAGANDA

(Section 1(j) of the Act defines "political propaganda" as including any oral, visual, graphic, written, pictorial, or other communication or expression by any person (1) which is reasonably adapted to, or which the person disseminating the same believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, or in any other way influence a recipient or any section of the public within the United States with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party or with reference to the foreign policies of the United States or promote in the United States racial, religious, or social dissensions, or (2) which advocates, advises, instigates, or promotes any racial, social, political, or religious disorder, civil riot, or other conflict involving the use of force or violence in any other American republic or the overthrow of any government or political subdivision of any other American republic by any means involving the use of force or violence.)

16. During this 6 month reporting period, did you prepare, disseminate or cause to be disseminated any political propaganda as defined above? Yes ☒ No ☐

IF YES, RESPOND TO THE REMAINING ITEMS IN THIS SECTION V.

17. Identify each such foreign principal.

Japan External Trade Organization (JETRO)

⁵Things of value include but are not limited to gifts, interest free loans, expense free travel, favored stock purchases, exclusive rights, favored treatment over competitors, "kickbacks," and the like.

18. During this 6 month reporting period, has any foreign principal established a budget or allocated a specified sum of money to finance your activities in preparing or disseminating political propaganda? Yes ☒ No ☐

If yes, identify each such foreign principal, specify amount, and indicate for what period of time.

Amount ----- \$79,200.00

Period ----- April --- September, 1987

19. During this 6 month reporting period, did your activities in preparing, disseminating or causing the dissemination of political propaganda include the use of any of the following:

- | | | | |
|---|---|---|--|
| <input type="checkbox"/> Radio or TV broadcasts | <input type="checkbox"/> Magazine or newspaper articles | <input checked="" type="checkbox"/> Motion picture films | <input type="checkbox"/> Letters or telegrams |
| <input type="checkbox"/> Advertising campaigns | <input type="checkbox"/> Press releases | <input checked="" type="checkbox"/> Pamphlets or other publications | <input checked="" type="checkbox"/> Lectures or speeches |
| <input type="checkbox"/> Other (specify) _____ | | | |

20. During this 6 month reporting period, did you disseminate or cause to be disseminated political propaganda among any of the following groups:

- | | | |
|--|--|--|
| <input type="checkbox"/> Public Officials | <input type="checkbox"/> Newspapers | <input type="checkbox"/> Libraries |
| <input type="checkbox"/> Legislators | <input type="checkbox"/> Editors | <input checked="" type="checkbox"/> Educational institutions |
| <input type="checkbox"/> Government agencies | <input checked="" type="checkbox"/> Civic groups or associations | <input type="checkbox"/> Nationality groups |
| <input type="checkbox"/> Other (specify) _____ | | |

21. What language was used in this political propaganda:

- ☒ English ☐ Other (specify) _____

22. Did you file with the Registration Section, U.S. Department of Justice, two copies of each item of political propaganda material disseminated or caused to be disseminated during this 6 month reporting period? Yes ☒ No ☐

Through JETRO New York (Reg. No. 1643), DYR Public Affairs (Reg. No. 3861) and/or Michael Solomon Assoc. (Reg. No. 5923).

23. Did you label each item of such political propaganda material with the statement required by Section 4(b) of the Act?

Yes ☒ No ☐

24. Did you file with the Registration Section, U.S. Department of Justice, a Dissemination Report for each item of such political propaganda material as required by Rule 401 under the Act? Yes ☒ No ☐

VI—EXHIBITS AND ATTACHMENTS

25. EXHIBITS A AND B

- (a) Have you filed for each of the newly acquired foreign principals in Item 9 the following:

Exhibit A ⁶	Yes <input type="checkbox"/>	No <input type="checkbox"/>	
Exhibit B ⁷	Yes <input type="checkbox"/>	No <input type="checkbox"/>	Not applicable

If no, please attach the required exhibit.

- (b) Have there been any changes in the Exhibits A and B previously filed for any foreign principal whom you represented during this six month period? Yes ☐ No ☒

If yes, have you filed an amendment to these exhibits? Yes ☐ No ☐

If no, please attach the required amendment.

⁶The Exhibit A, which is filed on Form CRM-157 (Formerly OBD-67) sets forth the information required to be disclosed concerning each foreign principal.

⁷The Exhibit B, which is filed on Form CRM-155 (Formerly OBD-65) sets forth the information concerning the agreement or understanding between the registrant and the foreign principal.

26. EXHIBIT C

If you have previously filed an Exhibit C⁸, state whether any changes therein have occurred during this 6 month reporting period. Yes ☐ No ☒

If yes, have you filed an amendment to the Exhibit C? Yes ☐ No ☐

If no, please attach the required amendment.

27. SHORT FORM REGISTRATION STATEMENT

Have short form registration statements been filed by all of the persons named in Items 5 and 7 of the supplemental statement? Yes ☒ No ☐

If no, list names of persons who have not filed the required statement.

The undersigned swear(s) or affirm(s) that he has (they have) read the information set forth in this registration statement and the attached exhibits and that he is (they are) familiar with the contents thereof and that such contents are in their entirety true and accurate to the best of his (their) knowledge and belief, except that the undersigned make(s) no representation as to the truth or accuracy of the information contained in attached Short Form Registration Statement, if any, insofar as such information is not within his (their) personal knowledge.

(Type or print name under each signature)

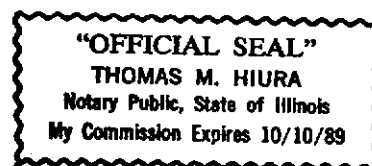
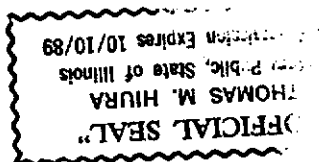
(Both copies of this statement shall be signed and sworn to before a notary public or other person authorized to administer oaths by the agent, if the registrant is an individual, or by a majority of those partners, officers, directors or persons performing similar functions who are in the United States, if the registrant is an organization.)

Akio Suzuki
Akio Suzuki
Chief Executive Director

Subscribed and sworn to before me at

Chicago, Illinois

this 10th day of March, 19 88



Thomas M. Hiura
(Signature of notary or other officer)

⁸The Exhibit C, for which no printed form is provided, consists of a true copy of the charter, articles of incorporation, association, constitution, and bylaws of a registrant that is an organization. (A waiver of the requirement to file an Exhibit C may be obtained for good cause upon written application to the Assistant Attorney General, Criminal Division, Internal Security Section, U.S. Department of Justice, Washington, D.C. 20530.)

SCHEDULE I

The Japan External Trade Organization(JETRO) is a wholly owned organization of the government of Japan and part thereof, created by special legislative enactment, for the purpose of promoting trade between Japan and other countries and to develop better economic and trade relations between Japan and such other countries. JETRO offices in the United States are engaged primarily in economic and market research, dissemination of economic and trade information on Japan as well as trade show participation and its functions are believed to be similar to those of the United States Trade Center (of the United States Department of Commerce) in Japan and other countries.

Some of JETRO's employees are drawn from local government units including those listed above. Some of such employees drawn from local government units are assigned to work in some of the branch offices of JETRO in the United States. Such persons are employees of JETRO and engaged in a variety of activities in the same manner as other employees.

Because the various local government in general have an interest in the trade and business informations gathered by JETRO through its branch offices in the United States, they are among the recipients in Japan of such information disseminated by JETRO. Such information is principally used by the local governments for dissemination to companies which qualify as small business in their areas. Such small business generally do not have the means of resources to gather such business information on their own as do larger companies. JETRO employees who have had prior experience with business in the areas of such local governments, because of their familiarity with them, may be called upon in connection with their other duties to gather information for dissemination through JETRO to such government. At all times, however, they act as employee of JETRO and do not represent these government as foreign agents in the United States. The local governments generally make annual contributions to JETRO for the purpose of reimbursing JETRO for expenses incurred in carrying out its functions.

SCHEDULE II
Activities

1) Research Department - Conducted research on foreign trade in the United States.

2) PR Department

April 20 - 21, 1987

- JETRO participated in the "Hidden Markets, Exporting Opportunities in Japan" seminar sponsored by University of Chicago as speaker.

The purpose of this seminar is to provide an opportunity for American business executives to understand business practices and other business basic knowledge in doing business with Japan.

April 28

- JETRO, Chicago joined the "International Business Seminar" sponsored by Kalamazoo Community College, Michigan as a speaker.

This program is specially arranged for local businessmen in order to understand U.S.-Japan trade relation and other specific aspects of economic relationship.

May 8

- JETRO, Chicago co-sponsored the seminar "New Products in Japan" with Japan - America Society of Chicago and other organizations and sent a speaker at the programs in Chicago.

May 12

- JETRO, Chicago was invited and attend the Governor's Reception of the State of Wisconsin hosted by the Governor of the State of Wisconsin in Racine, Wisconsin.

The purpose of this event is to introduce business and investment climate of the State of Wisconsin to potential investors and business partners.

May 13

- JETRO, Chicago participated and made a presentation at the Wisconsin International Trade Conference sponsored by State of Wisconsin, U.S. Department of Commerce, Milwaukee District office, and local Chamber of Commerce in Milwaukee, Wisconsin.

May 14

- JETRO, Chicago participated and made a presentation at the World Trade Week Conference sponsored by the State of Minnesota in Mankato, Minnesota.

Schedule II, Activities (continued)
Page - 2

- May 19 - JETRO, Chicago joined the co-sponsorship and made a presentation at the World Trade Week conference sponsored by Great Chicago Area International Trade Association in Chicago.
- May 20 - JETRO, Chicago joined the co-sponsorship and attended the conference "World Trade Week" sponsored by the Chicago Council on Foreign Relations in Chicago.
- May 21 - JETRO, Chicago participated and made a presentation at the seminar "Japan, Market for U.S. Business" sponsored by Cincinnati University, local chamber of commerce, U.S. Department of Commerce, district office, in Cincinnati, Ohio.
- May 26 - JETRO, Chicago attended the Annual Meeting of Japan America Society of Chicago.
- May 27 - 28 - JETRO, Chicago attended the conference "Selling Auto Parts to the Japanese" sponsored by U.S. Department of Commerce in Indianapolis, Indiana.
- May 29 - JETRO, Chicago participated and made a presentation at seminar "International Business Meeting" sponsored by Evansville Chamber of Commerce, World Trade Council in Evansville, Indiana.
- June 4 - JETRO, Chicago attended and made a presentation at the Annual Meeting of International Business Council of Midwest in Chicago.
- June 19 - JETRO, Chicago supported and helped the Japanese Chamber of Commerce of Chicago to invite U.S. teachers in Chicago area to Japan.
- June 20 - JETRO, Chicago assisted the Michigan State University to arrange Programs in Japan for their education trip of MBA students.
- June 25 - JETRO, Chicago helped the State of Kansas to arrange a program in Japan for the state delegation to Japan, which include Lieutenant Governor and State legislative representatives.
- July 1 - JETRO, Chicago participated and made a presentation at the Annual Meeting of Operation Push in Chicago.

Schedule II, Activities (continued)
Page - 3

July 10

- JETRO, Chicago announced an import promotion fair "Sports and leisure '88" and introduced to the State Governments officials and local chamber of commerce in the Midwest.

The purpose of this special event is to give a special opportunity for American and European businessmen who are interested in marketing sporting and leisure products in Japan.

September 21 - 22

- JETRO, Chicago participated and made a presentation at the 19th Annual Joint Conference of Midwest U.S./Japan Association in Columbus, Ohio.

September 28

- JETRO, Chicago co-sponsored "U.S.-Japan Hightech Seminar" with the State of Minnesota in Minneapolis, Minnesota.

The purpose of this seminar is to exchange opinions and informations between U.S. and Japanese experts and businessmen in order to promote business and technology development programs in the future.

- 3) Osaka - As a division in charge of inquiry, gave out information and publicity materials on Japanese merchandise and Japanese companies to those who inquired about this type of informations.

SCHEDULE III

Remittance from Japan External Trade Organization (JETRO), Tokyo, Japan for maintenance of JETRO, Chicago office. (latest semiannual fiscal period from April through September, 1987)

JETRO

April, 1987	\$98,291.37
May	106,020.74
June	170,493.26
July	108,293.96
August	100,153.34
September	149,557.75
	<u>732,810.42</u>

OSAKA

April, 1987	46,660.01
August	43,181.52
September	2,595.84
	<u>92,437.37</u>

SCHEDULE IV (A)

Expenditur - April through September, 1987

1) General office expenses

\$542,243.49

Office rental, etc.
Parking, Utilities

Equitable Life Assurance Society	\$84,886.18
System Parking, Commonwealth Edison, TBZ Realty & Mgmt	4,214.03

Salary - staff & local

staff	281,862.85	381,865.09
local	<u>100,002.24</u>	
	381,865.09	

Lawyer's retain fee

Mr. Thomas M. Hiura	1,050.00
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Insurance

Blue Cross/Blue Shield, Honda & Associates	14,977.15
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Membership

Japanese Chamber of Commerce & Industry of Chicago, Mid-America Club	1,960.00
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Subscriptions

Henshaw Newspaper Delivery, OCS America, etc.	3,520.70
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Reference materials

Government Printing Office, Dun & Bradstreet, etc.	3,132.58
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Communications

Illinois Bell, AT & T, Pitney Bowes, Western- Union, U.S. Post office, OCS America	16,601.75
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Travel

Yamada Travel Service, staff	10,077.39
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Seminar

Japan America Society, etc.	697.00
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Meeting/conference,
entertainment

Mid-America Club, Hatsuhana, Yanase, etc.	4,575.63
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Temporary help

	2,006.34
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Miscellaneous

Minolta Business Systems, Horder, Amlings, etc.	12,679.65
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2) Research Department

\$28,178.69

Marketing research

Dr. Edward Suntrup	6,000.00
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Subscriptions

Government Printing Office, OCS America, America Metal Market, Henshaw Newspaper Delivery, etc.	2,607.08
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Reference materials

249.14

Schedule IV (A) (continued)
Page - 2

2) Research department

Communications

Illinois Bell, U.S. Post office, OCS America, etc. \$2,874.16

Meeting/conference, entertainment

Hatsuhana, Yanase, etc. 2,146.92

Travel

Seminar, conference

Yamada Travel Service, staff 11,137.35
Automotive News World Congress, etc. 1,230.00

Membership

Red Carpet Club 175.00

Temporary help

348.83

Miscellaneous

1,410.21

3) PR Department

PR agent fee

The International Marketing Center, Ltd. 18,000.00

Subscriptions

Henshaw Newspaper Delivery, OCS America, etc. 895.50

Reference materials

143.24

Seminars

Japan America Society, etc. 1,887.00

Meeting/conference, entertainment

Hatsuhana, Yanase, Suntory, etc. 3,887.21

Travel

Yamada Travel Service, staff 5,683.93

Communications

Illinois Bell, U.S. Post Office, etc. 2,102.00

Production fee

The International Marketing Center, Ltd. 2,190.00

Temporary help, interpreters

3,000.00

Miscellaneous

1,578.96

Total

\$609,790.02

\$39,367.84

SCHEDULE IV (B)

Expenditure - April through September, 1987

Osaka

1) Office rental	Equitable Life Assurance Society	\$6,175.62
2) Salary - staff & local	staff 45,335.22 local 12,102.00 57,437.22	57,437.22
3) Communications	Illinois Bell, AT & T, Western Union, U.S. Post-office, etc. Hatsuhana, Yanase, etc.	8,456.88 2,391.10
4) Meeting/conference, entertainment		
5) Office car maintenance	Amoco Oil Co., Honda & Associates	2,369.07
6) Travel	Yamada Travel Service, staff	3,246.95
7) Subscriptions	Henshaw Newspaper Delivery, OCS America, etc. Japanese Chamber of Commerce & Industry of Chicago, etc.	1,396.20 2,051.00
8) Membership		
9) Office supplies	Minolta Business Systems, Order from Horder, etc.	1,194.26
10) Miscellaneous		5,065.97
Total		\$89,784.27

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